

# Land Acquisition, Simplified.

Research. Finance. Trade.

Gore Bolton — CEO

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## Mission:

To automate the land development industry

## Goal:

Build LandSUITE: a SaaS Platform for research, finance and trading on any real estate asset

## Culture:

Entrepreneurial and High Growth

# VISION

To create the Rating Agency For Land

A live stock ticker for land

# Software is eating the world.

Andreessen Horowitz

[www.a16z.com](http://www.a16z.com)

# Our software makes it digestible.

Gore Bolton

[www.landintelligence.net](http://www.landintelligence.net)

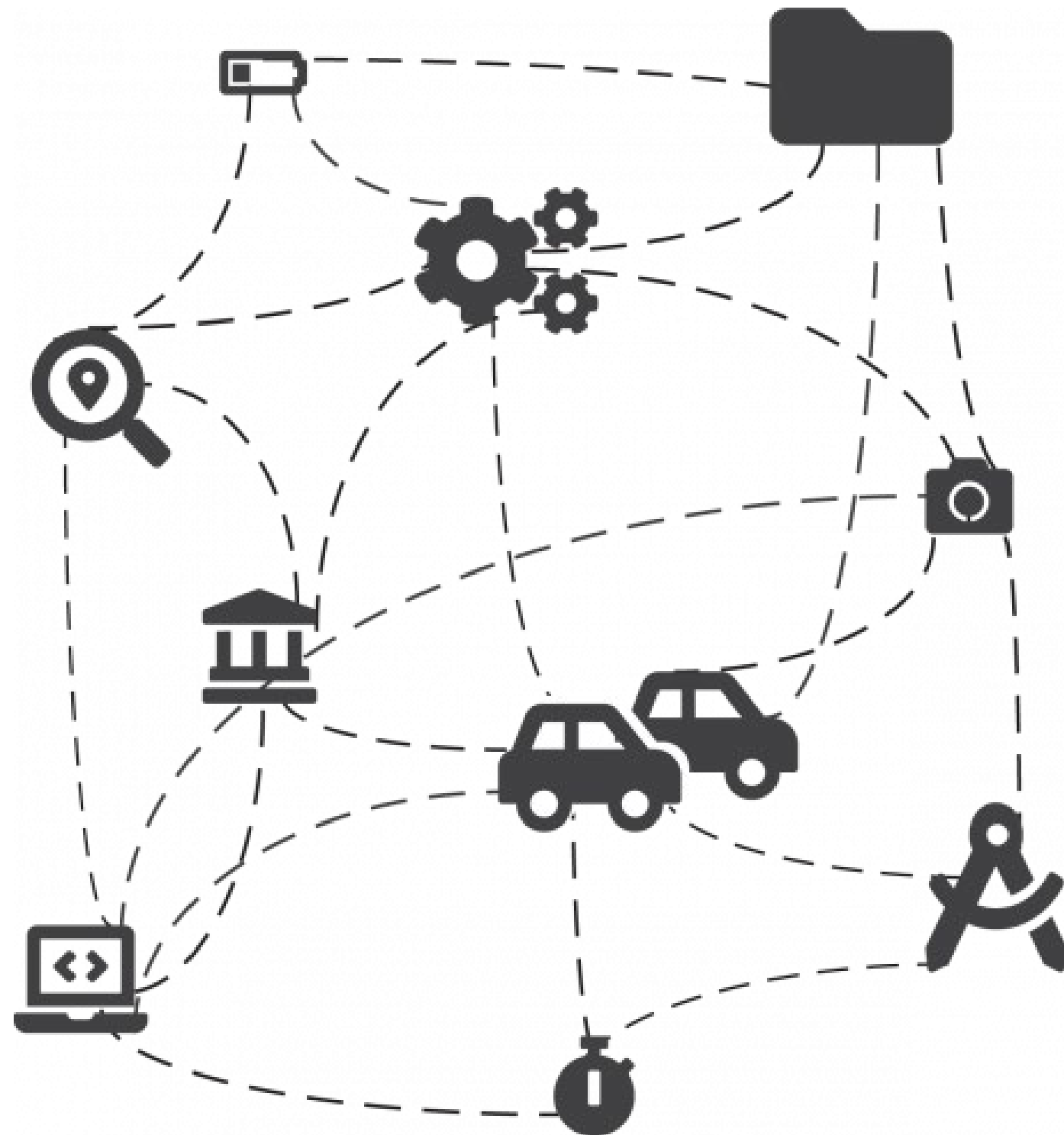
# Finding the right land, at the right price, at the right time.

- Faster and lower cost
- Kill bad deals quickly
- Generate profit by revealing undervalued deals



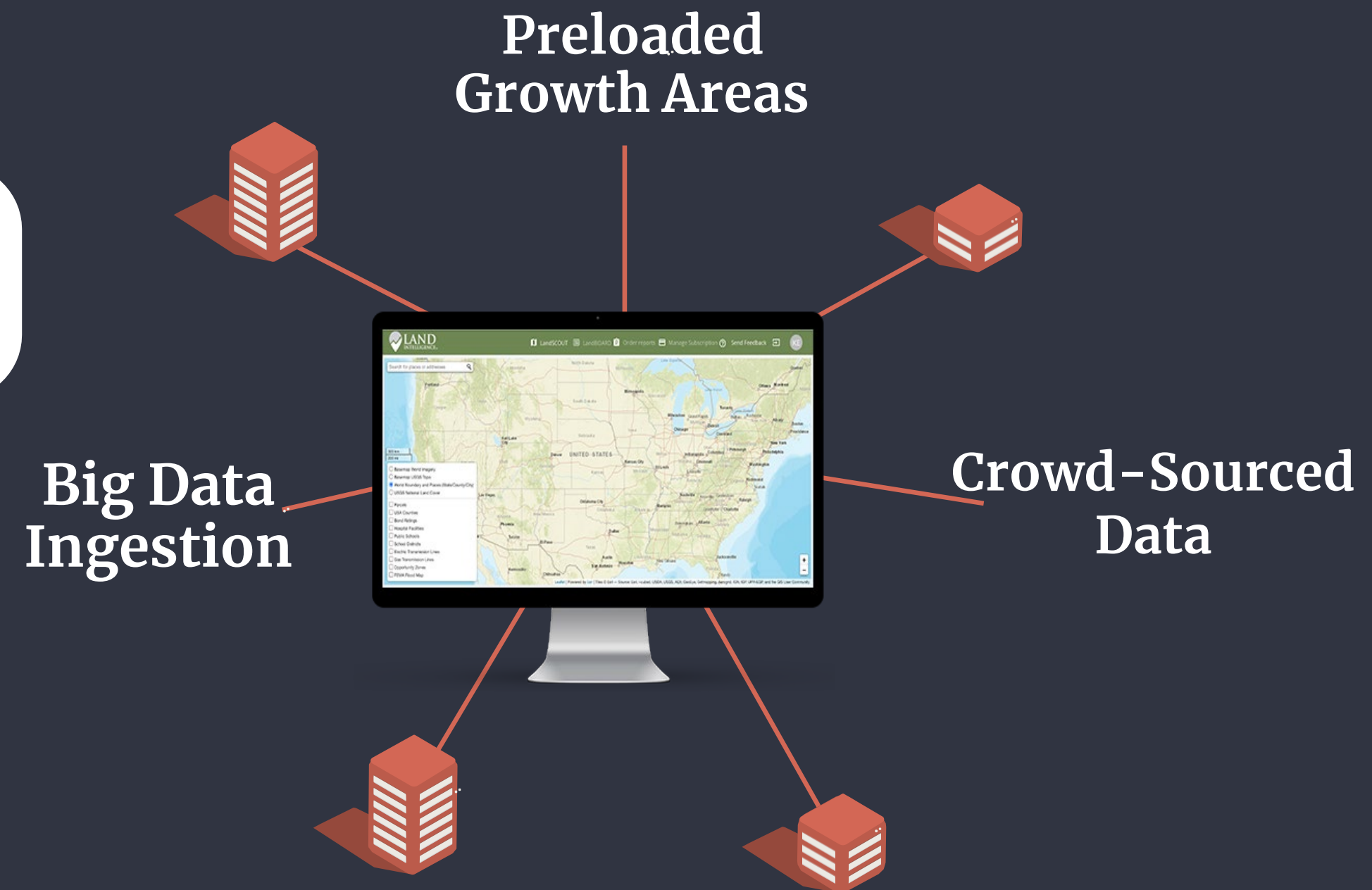
# Current Process...

2+ Weeks, Wasted Time & Money



# ...To One Click Solution

Accelerate to Profits



## ***Method and System for Optimizing Electronic Map Data and Determining Real Property Development Yield***

- Three utility patents issued
- 2012 priority date
- Multiple trademarks
  - LandFAX
  - LandSUITE
  - Land Intelligence

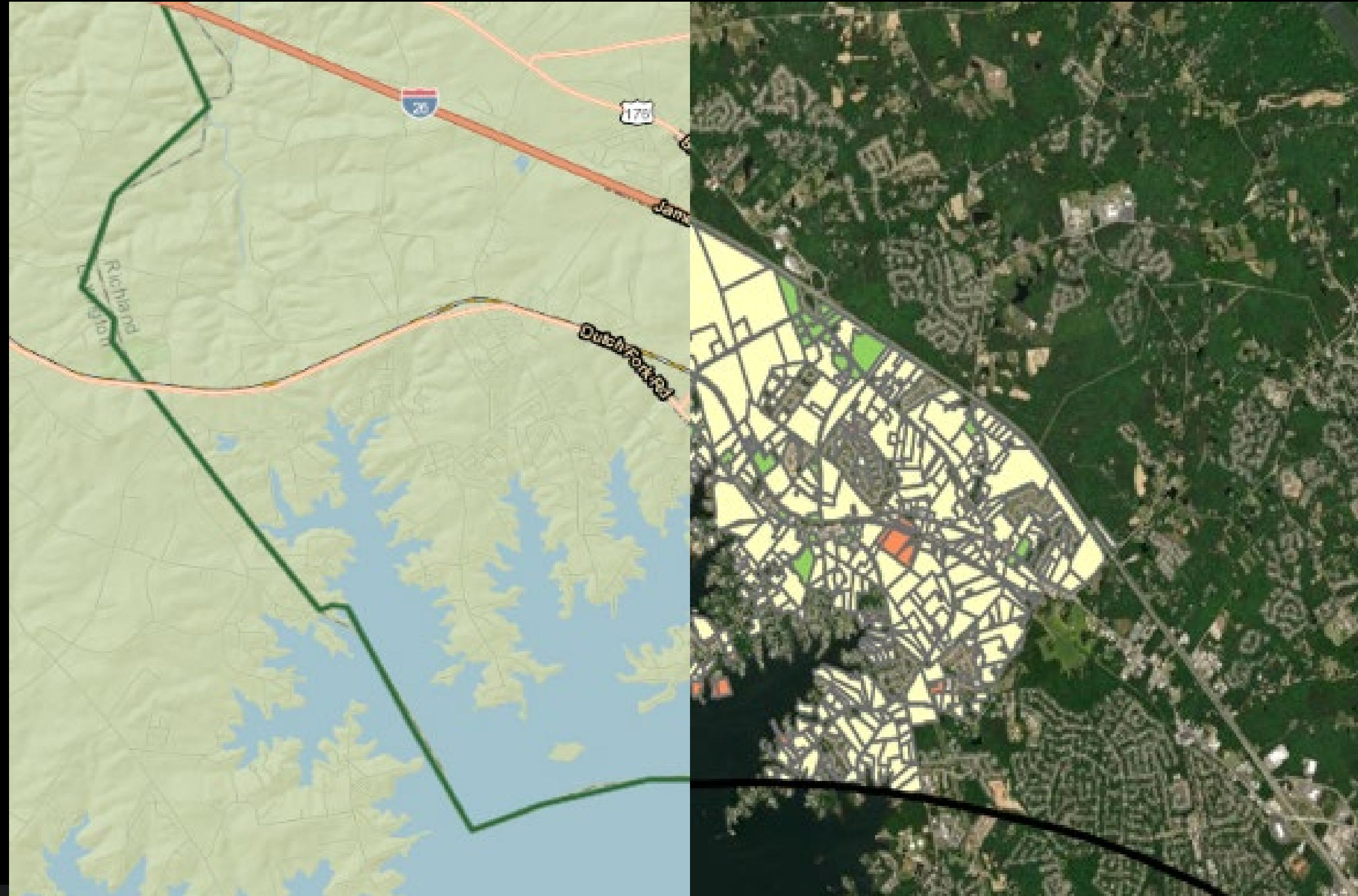


- Protection from incumbents
- Attractive for acquisition
- Potential revenue stream for licensing

“Patents strongly and positively predict the long-run performance of VC-backed IPOs.”

Source: Forbes

Old Way



LandTICKER

Buy  
Hold  
Sell

Uncertainty

Clarity





**Gore Bolton**  
Founder, CEO

Experienced entrepreneur and executive. University of Maryland Grad. Awards include CEO of the Year, National Innovation Award, Best Firms to Work For, and Honorary Eagle Scout.



**Jennifer Rohleder**  
Vice President, GC

Systems engineer and licensed attorney. WPI and American University Grad. Expertise in business process creation and maintenance.



**Michael Niggel**  
Director

Entrepreneur and CEO of ACT1. Extensive experience in investing, organizational strategy, partnerships and financial management. Serves as independent board member.



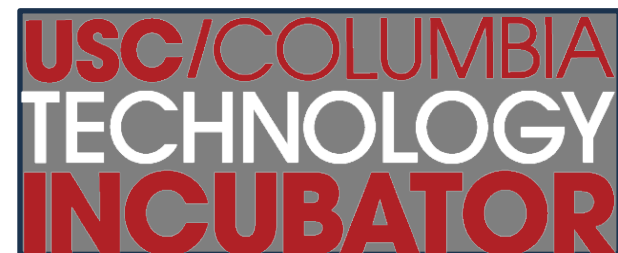
**Jose Salazar**  
VP Software Development

Full-stack software developer, Engineer, BA, PMP and MBA. +15 years of experience in Projects, Engineering, Finance, Risk, Cybersecurity and IT management.



**Christopher Rogers**  
Data and GIS Manager

Background in Mathematics, Physics, and Automation. Lead on Database Architecture and Cloud Computing for Machine Learning and AI. University of Kentucky Grad. Software Planning, QA/QC, Data Product Development

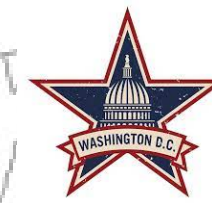


**The Tech Tribune**

2021 Best Tech Startups in Columbia (South Carolina)

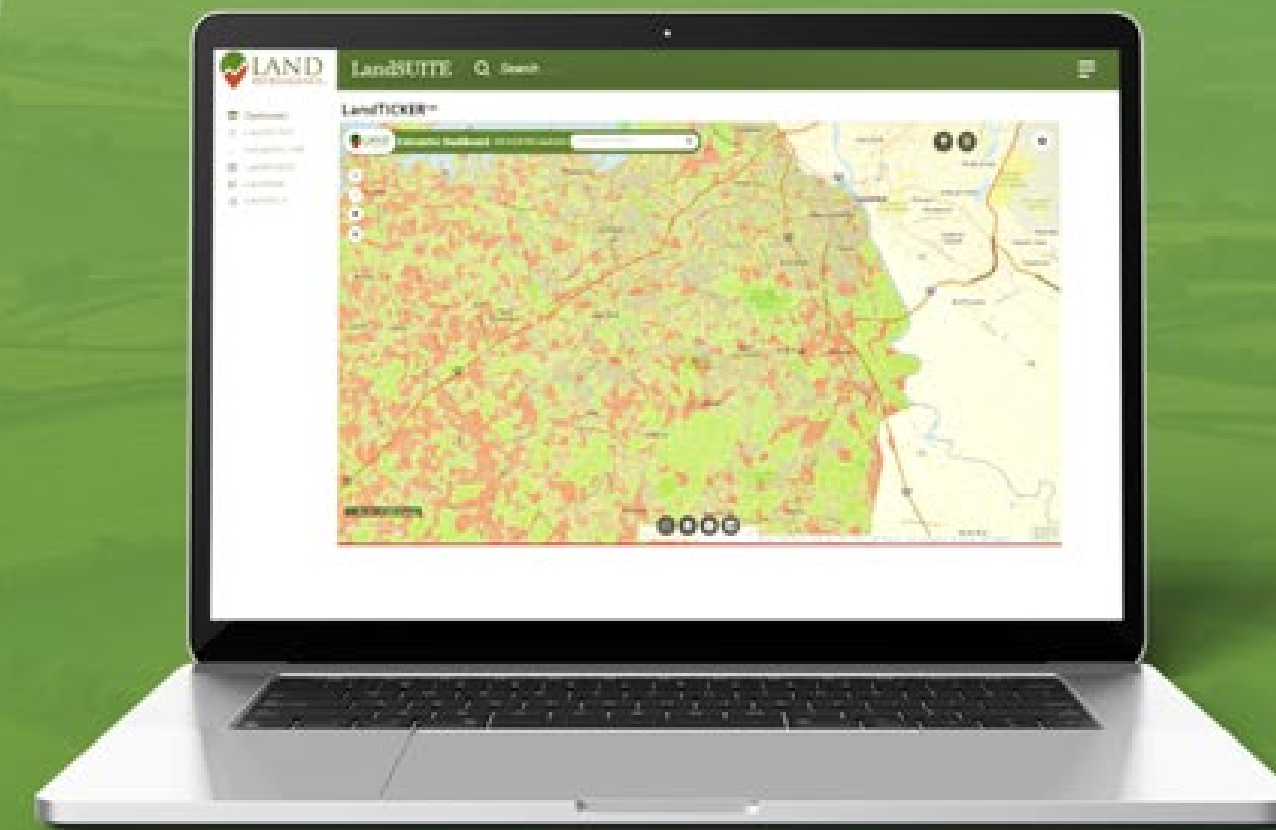
2022 Best Tech Startups in Columbia (South Carolina)







# LandSUITE™



PROFESSIONAL RELEASE

## Features:

LandRISK™ - checklists for risk mitigation tool

LandPACT™ - Contract management tool

LandDOCS™ - Document repository for your deals

LandBOARD™ - Kanban style deal management

MyLandSCORE™ - rate and score your properties on 15 criteria

Reports – Market, government, and feasibility

## Data Coverage:

- ✓ Opportunity Zones
- ✓ Flood Zones
- ✓ Land Use
- ✓ Wetlands
- ✓ Topography / Contours
- ✓ Soils
- ✓ Satellite Imagery
- ✓ Roads & Highways
- ✓ County boundaries
- ✓ Parcel lines
- ✓ Parcel ownership
- ✓ Zoning
- ✓ Schools
- ✓ Municipal bond rating
- ✓ Water / Sewer service

## Frontend Applications



React 17.0.1

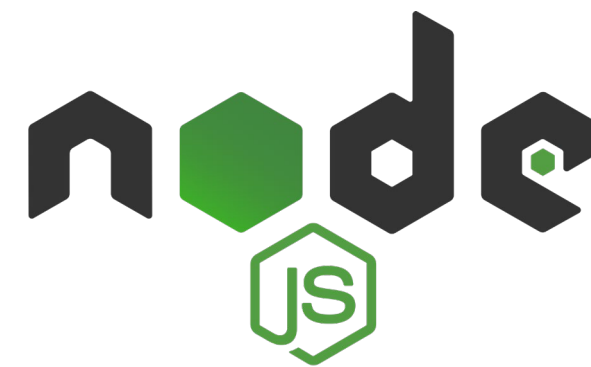


React 17.1

## Backend Applications



ExpressJS 4.17.1



Node.js 14.15.4

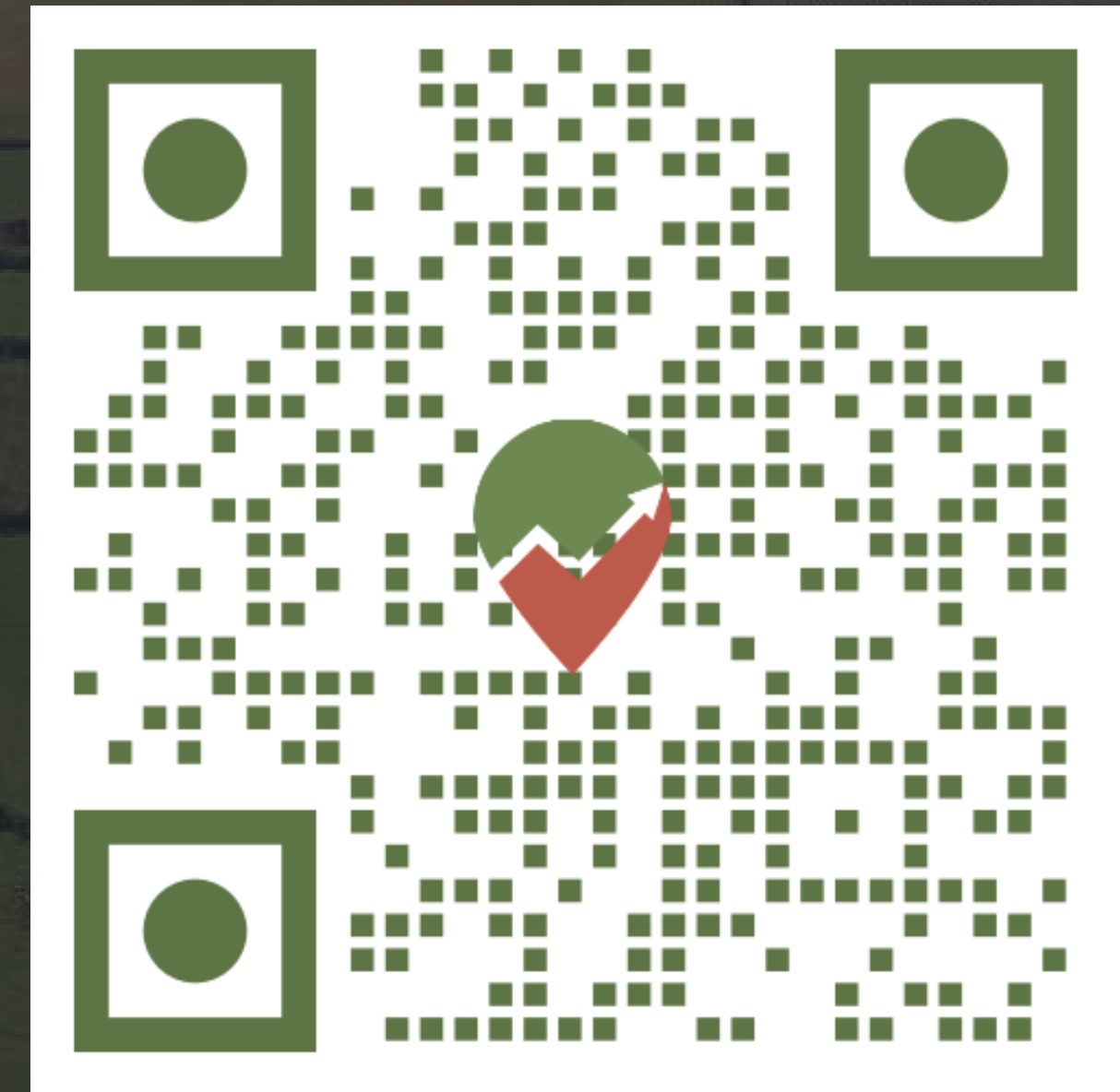
## Database RDMS



MySQL 8.0

# Be a LandLAB team member !

- Part-time / Full-time – all majors
- Flexible schedule based on course workload
- Located at USC Columbia Incubator
- Hybrid Locations after credentials
- Duties include:
  - Research. Finance. Marketing. Digital Marketing.
  - Managing data and GIS systems
  - Software Development and Systems
  - Coding. Machine Learning. Artificial Intelligence. Blockchain. Mobile.



[Landintelligence.net/careers](https://landintelligence.net/careers)